



**Boat Sales Activity
Washington State
4th Quarter - 2009**



Source of Sales	2009								2008		2008 & 2009 Comparison			
	October		November		December		4th Quarter Total		4th Quarter Total		4th Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	96	\$8,366,994	77	\$4,281,001	40	\$3,043,049	213	\$15,691,044	287	\$18,491,454	-74	-25.8%	-2,800,410	-15.1%
New Import *	69	\$3,680,207	45	\$1,624,294	47	\$9,115,063	161	\$14,419,563	147	\$3,700,234	14	9.5%	10,719,329	289.7%
Used Dealer	166	\$6,922,753	137	\$5,263,369	126	\$4,286,970	429	\$16,473,091	327	\$10,068,038	102	31.2%	6,405,053	63.6%
Used Dealer Import	39	\$3,834,049	24	\$1,385,234	45	\$2,267,493	108	\$7,486,776	89	\$5,226,573	19	21.3%	2,260,203	43.2%
Used Private	1,461	\$7,431,438	817	\$4,132,935	733	\$6,112,426	3,011	\$17,676,799	2,167	\$10,802,769	844	38.9%	6,874,030	63.6%
Used Import **	376	\$5,059,727	243	\$3,323,866	223	\$4,290,569	842	\$12,674,161	606	\$8,085,099	236	38.9%	4,589,062	56.8%
Total	2,207	\$35,295,167	1,343	\$20,010,699	1,214	\$29,115,569	4,764	\$84,421,435	3,623	\$56,374,168	1,141	31.5%	28,047,267	49.8%

* Current WA resident registers a new boat from an out of state dealer.

** Current WA resident registers used boat purchased from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program